

LUND from the heart

FY24 Report (July 1, 2023 - June 30, 2024)



Dear Friends,

Fiscal Year 2024 was a year marked by growth and transitions, and our achievements are a testament to our dedicated staff, passionate advocates, and generous partners and donors. As the new Interim CEO and new Board Chair, we're glad to be able to step into the new fiscal year on strong financial footing (see our FY24 financials on page two), with all programs running smoothly; and we look forward to building on the momentum we've gained in the past year.

We're excited to use this Donor Newsletter to offer a glimpse into our FY24 impact and the stories behind our work. You'll learn more about our Early Childhood Education Program's "Pathways for New Americans" Training Program (on page 3) and how it's allowed us to increase the number of childcare spots available for children in our Residential Treatment Program. You'll also see how our Adoption and Outpatient Clinical Treatment Programs have worked more closely together in the last year to increase wraparound support for our adoptive families (on page 4).

In the last year, we also focused on enhancing our data management capabilities and centering client voices to better understand our statewide impact and drive more informed decision-making. While this recap provides a highlight of our accomplishments, we look forward to being able to provide a deeper dive into our impact in the future.

Finally, we look forward to completing our strategic planning process and sharing our 3-year strategic plan with you all. We extend our heartfelt gratitude to each of you for making our work possible. Together, we will continue to grow and adapt to the needs of our community—building a brighter future for the children and families we serve.

With gratitude,

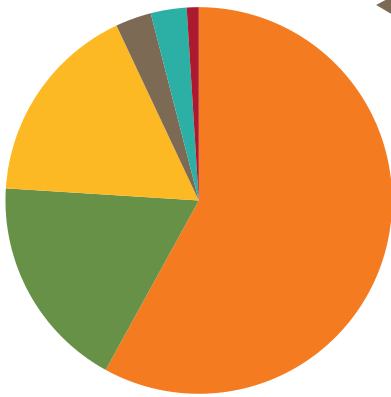
Ken Schatz
Interim CEO



Darren Springer
Board Chair

FINANCIALS

July 1, 2023 - June 30, 2024

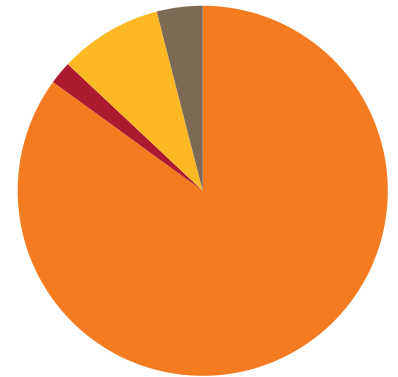


REVENUE: \$10,796,573

- Government Contracts: 58%
- Government Grants: 18%
- Fundraising: 17%
- Fees for Service: 3%
- Medicaid Billing: 3%
- Other: 1%

EXPENSES: \$10,734,650

- Personnel: 85%
- Facilities: 9%
- Other Operating Costs: 4%
- Direct Service Costs: 2%



THE IMPACT OF YOUR SUPPORT

Lund served **6,176** individuals in FY24 across the state of Vermont

1,209 INDIVIDUALS RECEIVED PARENT CHILD CENTER (PCC) SERVICES

190 INDIVIDUALS RECEIVED TREATMENT SERVICES

218 YOUTH FOUND FOREVER FAMILIES THROUGH ADOPTION

100%

of participants surveyed reported an **increase in protective factors** as a result of PCC services

98%

of caregivers surveyed **reported feeling either satisfied or very satisfied** with Lund's Post Permanency services

PATHWAYS FOR NEW AMERICANS: CREATING OPPORTUNITY

Last year, Lund’s Early Childhood Education Program (LECP) Coordinator, Judy Harvey, came up with an **idea for a program to respond to pressing needs she saw in the early childhood education landscape, including:**

- Needing to grow the childcare workforce
- Increasing childcare spots across Vermont
- Diversifying Lund’s childcare staff to truly represent the children and families we serve
- Breaking down barriers to jobs for New Americans

This idea came to life when Lund launched the Pathways for New Americans program in January 2024 with an Opportunity Grant from Building Bright Futures. The program provides an opportunity for New Americans who are interested in working in early childhood education, but who don’t know where to start. This summer, four trainees completed paid on-the-job training, early childhood education courses and professional development—and now **they are finishing up the program fully qualified to apply for early childhood teaching positions!**



Gita, a LECP employee (and Pathways for New Americans graduate), with children from our childcare

“**People from other countries have so much knowledge, but don’t always know where to start. I knew I wanted to work with kids, and this program was something I could do for myself, and it’s been the best thing I’ve done in my life and for my career.**

–Gita, Pathways for New Americans Graduate

In August, we hired one of the program graduates, Gita, as a full-time LECP staff member. **Hiring Gita made it possible for Lund to open four new childcare spots in our infant room. We were able to fill these with four infants currently living with their mothers at Lund’s Residential Treatment Program,** ensuring that these families have access to high quality education and compassionate care for their young child, while allowing the parents the ability to focus on their own treatment and recovery goals.

INNOVATION AND INTEGRATION

This year, our Outpatient Clinical Treatment Program has worked more closely than ever with our Adoption Programs to provide essential mental health resources to children and caregivers navigating adoption. By integrating these services, we have been able to offer tailored support that addresses the unique emotional and psychological needs of adoptive families. This innovative, collaborative approach ensures that children and their caregivers receive comprehensive care, helping them build strong and healthy relationships.



“Being able to provide integrated care is extremely beneficial to supporting the individuals we work with directly but also the entire family unit. It increases access to services by reducing barriers, decreases stigma, and supports a collaborative approach that ensures providers are on the same page” shared Erica Hazen, Lund’s Outpatient Clinical Coordinator.

Lund’s Post Permanency Services Coordinator, Melissa Appleton, added, **“Together with Lund’s Outpatient therapists we have been able to coordinate care to assure parents and their children have access to quality services that address their needs. In particular, we are seeing caregivers who are able to bring their best selves to their parenting given the cohesive support they are receiving through our combined programs.”**

By combining the expertise of both programs, we are able to offer a more holistic approach to care, emphasizing the importance of mental health in creating stable, nurturing environments where children can thrive.

STAY CONNECTED

We are incredibly grateful for your support! This amazing community makes our work possible—together we’re strengthening Vermont families and building stronger communities!

Ways to support our work:

- 1. Make a Gift:** online at lundvt.org/give or using the remittance envelope enclosed.
- 2. Participate in JOY Drive: Holiday Gift Giving:** we will again be accepting new gifts and gift cards for our client families this holiday season! Please contact Sharon Lifschutz, Director of Development, at sharonl@lundvt.org to learn more.
- 3. Sponsor an Event:** To learn about event sponsorship opportunities, contact Sharon Lifschutz, Director of Development, at sharonl@lundvt.org.

Our mission: Lund helps children thrive by empowering families to break cycles of poverty, addiction and abuse. Lund offers hope and opportunity to families through education, treatment, family support and adoption.



HOPE • OPPORTUNITY • FAMILY



United Way of
Northwest Vermont

Hoehl Family Building
50 Joy Drive, South Burlington, VT 05403
phone: 1-800-639-1741 · web: lundvt.org